



PEIREA PRE-LICENSING COURSE

DATE: MARCH 6 - MAY 1, 2018
COST: \$3,500+HST

The Pre-Licensing Course is presented by the PEI Real Estate Association with delivery by Holland College.

For more information please contact the PEI Real Estate Association.
902-368-8451 office@peirea.com

WHAT TO EXPECT:

The Pre-Licensing course is delivered by Holland College using a blended learning method of in-class and online lessons. Attendance of all in-class lessons and completion of all online lessons are mandatory for successful completion. You will also be expected to complete a final exam with a pass mark of 75%. Most successful students continue on to join their local Professional Association in order to receive the services and benefits that come with being a member. This is not a requirement of being a licensed Real Estate Salesperson but only members can call themselves a REALTOR®.

HOW TO PREPARE:

All applicants must **successfully complete the online Real Estate Career Prep Course (\$250.00+HST) before applying** for the Pre-Licensing course. A link to this course can be found below. Registration for the Prep Course must be made by phone (902-629-4214) or in person at Holland College's Charlottetown campus, Montgomery Hall, 305 Kent Street. A great way to prepare for a career in Real Estate is by reaching out to local REALTORS® and Brokers to see what they say about trading Real Estate on Prince Edward Island. Below are some links to resources that can help you prepare for a successful career.

- [Real Estate Career Prep Course - \\$250.00 \(Mandatory for application\)](#)
- [Government of Prince Edward Island](#)
- [The Canadian Real Estate Association \(CREA\)](#)

HOW TO APPLY:

After successfully completing the Real Estate Prep Course, you can apply for the Pre-Licensing Course through the PEI Real Estate Association. Applications will only be accepted with a Real Estate Prep Course Certificate of Completion and payment in full.

- [Pre-Licensing Course Application](#)

OTHER REQUIREMENTS:

Becoming a Real Estate Salesperson requires more than just a passing grade. There are also requirements put in place by the Government of PEI. Before getting your license you will require a letter of employment from a local Real Estate Agent (Brokerage), a \$200 licensing fee, and a \$2,000 bond. It also requires ethical and financial competency along with good business sense.